



R Systems International Limited

Operating Metrics

Revenue by Geography	2009		2008		2007	
	INR 000's	%	INR 000's	%	INR 000's	%
USA	1,715,407	52.4%	2,067,164	57.5%	1,742,519	70.5%
Europe	908,751	27.7%	943,206	26.2%	277,480	11.2%
SEAC*	290,062	8.9%	271,656	7.6%	191,848	7.8%
INDIA	168,311	5.1%	136,161	3.8%	127,700	5.2%
Others	192,721	5.9%	175,738	4.9%	131,028	5.3%
Total	3,275,252	100.0%	3,593,923	100.0%	2,470,575	100.0%

Revenue by Geography	2009		2008		2007	
	US\$ 000's	%	US\$ 000's	%	US\$ 000's	%
USA	35,539	52.4%	47,180	57.5%	42,134	70.5%
Europe	18,827	27.7%	21,527	26.2%	6,709	11.2%
SEAC*	6,009	8.9%	6,200	7.6%	4,639	7.8%
INDIA	3,487	5.1%	3,108	3.8%	3,088	5.2%
Others	3,992	5.9%	4,011	4.9%	3,168	5.3%
Total	67,854	100.0%	82,027	100.0%	59,738	100.0%

Note: US\$ equivalent figures are derived by converting the Rupee figures using average currency rate.

* SEAC : - South East Asian Countries

Revenue Concentration	2009	2008	2007
The Largest Client	8.19%	8.66%	13.78%
Top 3	22.43%	21.56%	27.37%
Top 5	32.85%	31.03%	36.99%
Top 10	43.69%	44.13%	48.38%

Onsite:Offshore Mix in %	2009	2008	2007
Onsite	35.71%	37.99%	33.22%
Offshore	64.29%	62.01%	66.78%
Total	100.0%	100.0%	100.0%

Associates at the end of	2009	2008	2007
Technical	1,705	2,080	1,917
Software Services			
Pure Onsite	99	115	129
Offshore	1144	1317	1,294
BPO			
Onsite (USA & Europe)	148	261	64
Offshore	253	304	296
Trainees at offshore	61	83	134
Support	343	385	278
Total Count	2,048	2,465	2,195