

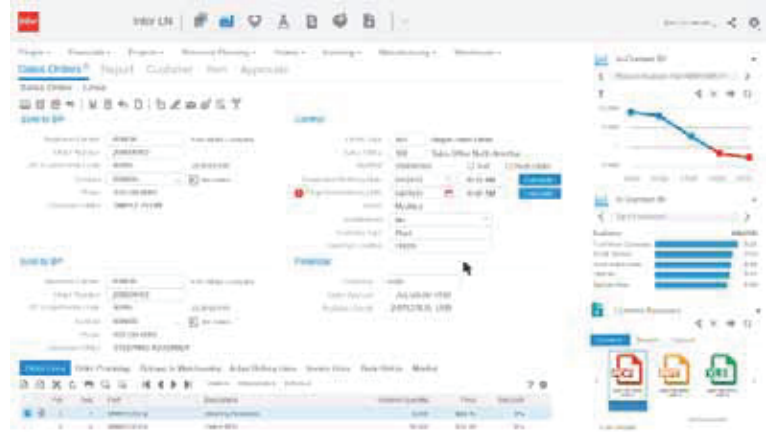
INFOR LN

A SINGLE, GLOBAL PLATFORM FOR GROWTH AND INNOVATION

INFOR LN IS THE LEADING INTEGRATED SUITE OF SOFTWARE DESIGNED SPECIFICALLY FOR PROJECT-DRIVEN, ENGINEER-TO-ORDER, AND WORK-ORDER-BASED MANUFACTURING COMPANIES.

MANUFACTURERS AROUND THE WORLD USE INFOR LN'S ADVANCED PROCESSES FOR IN-LINE SEQUENCING, ASSEMBLY LINE CONTROL, AND SERIAL GENEALOGY TO BUILD COMPLEX PRODUCTS AT SCALE.

INFOR LN IS AN INTEGRATED SUITE OF FINANCIALS, CRM, SUPPLY CHAIN MANAGEMENT, SHOP FLOOR CONTROL, SERVICE MANAGEMENT, QUALITY MANAGEMENT, AND ORDER MANAGEMENT APPLICATIONS.



INFOR LN AT A GLANCE

- 1** SINGLE-INSTANCE, GLOBAL ERP

2 DESIGNED FOR ETO, MTO, AND COMPLEX PRODUCT MANUFACTURERS

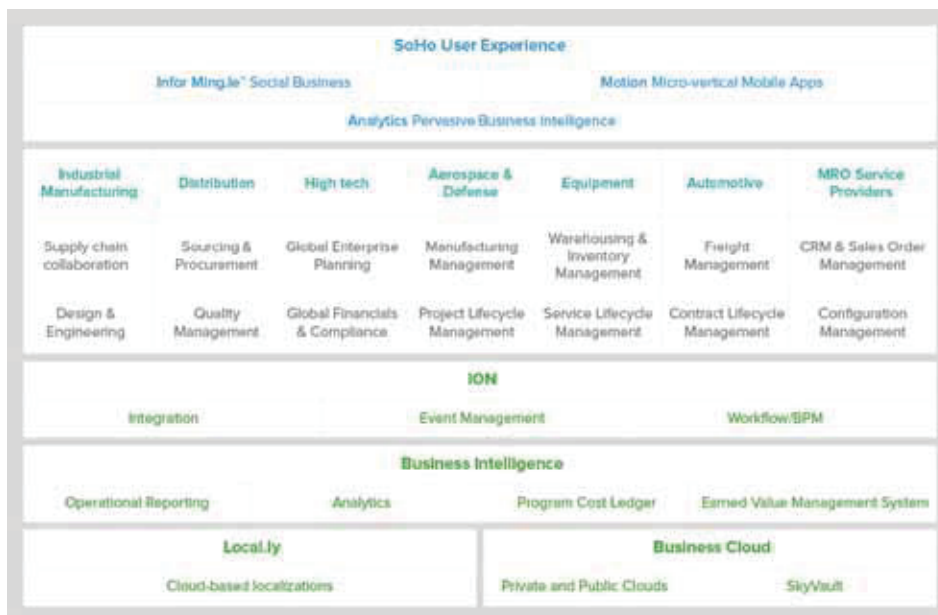
3 INDUSTRY-SPECIFIC KPI DASHBOARDS
- 4** ON-PREMISE OR CLOUD DEPLOYMENT

5 VIRTUALIZED TECHNOLOGY PLATFORM

6 AVAILABLE IN 21 LANGUAGES

7 RULES & REGULATIONS FOR 49 COUNTRIES

SOLUTION FOOTPRINT



UNIQUE CAPABILITIES

THRIVE IN A WORLD OF MASS CUSTOMIZATION WITH INFOR LN. MORE THAN 4,500 MANUFACTURERS TRUST LN TO HELP IMPROVE, ACCELERATE, AND STREAMLINE THE MOST COMPLEX MANUFACTURING PROCESSES ANYWHERE. WHEN YOUR MANUFACTURING OPERATION REQUIRES DETAILED TRACKING OF MILLIONS OF PARTS FROM THOUSANDS OF SOURCES WORLDWIDE FROM AS-DESIGNED TO AS-MAINTAINED, YOU CAN RELY ON INFOR LN.

1 DYNAMIC ENTERPRISE MODELLING
DRIVE EFFICIENCY WITH GLOBAL PROCESS STANDARDIZATION FEATURES THAT EMPOWER YOU TO LEVERAGE INDUSTRY BEST PRACTICES, DEVELOP YOUR OWN, AND REPLICATE THEM AROUND THE GLOBE, ADJUSTING FOR SIZE, STRUCTURE, AND REGULATIONS. EASILY CHANGE PROCESSES POST-IMPLEMENTATION TO CAPITALIZE ON MARKET CHANGES AND SPEED INNOVATION.

2 ASSEMBLY LINE CONTROL
PRECISELY SYNCHRONIZE MATERIALS AND MANUFACTURING OPERATIONS TO ASSEMBLE COMPLEX PRODUCTS WITH MASS PRODUCTION EFFICIENCY AND PROFITABILITY. QUICKLY RESPOND TO LAST-MINUTE CUSTOMER CHANGES WITH OUT-OF-THE-BOX BEST PRACTICES THAT ENABLE JUST-IN-TIME AND IN-LINE SEQUENCING FOR MADE-TO-ORDER PROCESSES.

3 SERIAL GENEALOGY
TRACE INDIVIDUAL COMPONENTS AND SHARE INFORMATION ACROSS THE VALUE CHAIN DURING AND AFTER PRODUCTION. WITH INFOR LN, YOU HAVE COMPLETE VISIBILITY OF PRODUCTS, ENABLING YOU TO GENERATE REVENUE FROM SERVICE AND MAINTENANCE LONG AFTER PRODUCTS SHIP. MANAGE SERVICE PLANS, TRACK WARRANTY CLAIMS, AND PLAN FOR END-OF-LIFE RECYCLING OR REFURBISHING.

HIGHLIGHTS AND CORE FEATURES

SUPPLY CHAIN MANAGEMENT — UNITE GLOBAL MANUFACTURING OPERATIONS

INFOR LN EXCELS IN MULTI-SITE PLANNING AND OPERATIONS MANAGEMENT, HELPING COMPANIES IMPLEMENT ENTERPRISE PLANNING TO SYNCHRONIZE DEMAND AND SUPPLY ACROSS A GLOBAL SUPPLY CHAIN. INFOR LN ALSO FEATURES STRONG INVENTORY AND WAREHOUSE MANAGEMENT CAPABILITIES, INCLUDING ADVANCED WAREHOUSING AS WELL AS FULFILMENT PRACTICES SUCH AS STATIC AND DYNAMIC CROSS-DOCKING AND DIRECT MATERIAL SUPPLY. DIRECT MATERIAL SUPPLY SUPPORTS VENDOR MANAGED AND DIRECT-TO-LINE COMPONENT SEQUENCING.

MANUFACTURING MANAGEMENT — SUPPORT ANY MANUFACTURING STRATEGY

INFOR LN SUPPORTS ALL DISCRETE MANUFACTURING PROCESSES INCLUDING ENGINEER-TO-ORDER, CONFIGURE-TO-ORDER, PROJECT-BASED, MAKE-TO-ORDER, AND MAKE-TO-STOCK. WHETHER YOU ARE MANUFACTURING A STAMPED METAL PART OR ASSEMBLING AN AIRPLANE, INFOR LN PROVIDES COMPREHENSIVE OPERATIONS CONTROL WITH STREAMLINED BUSINESS PROCESS MANAGEMENT. FUNCTIONALITY INCLUDES:

- MIXED-MODE MANUFACTURING
- ASSEMBLY PLANNING AND CONTROL WITH WIP CHANGES
- BILLS OF MATERIALS AND ROUTING
- SHOP FLOOR CONTROL
- ASSEMBLY LINE CONTROL

PROJECT LIFECYCLE MANAGEMENT — MASTER COMPLEX PROJECTS

MANAGE EVERYTHING FROM SINGLE CONTRACTS TO COMPLEX MULTI-YEAR PROJECTS, FROM CONTRACT NEGOTIATION TO SHIPPING AND INSTALLATION. INFOR LN EMPOWERS YOU TO QUICKLY PREPARE ESTIMATES, MONITOR BUDGETS, AND DETERMINE EARNED VALUE AND ACCURATE INVOICES AGAINST EVEN THE MOST COMPLEX MANUFACTURING PROJECTS. EXTENSIVE OUT-OF-THE-BOX ANALYTICS, INCLUDING A POWERFUL AND INTUITIVE PROJECT MANAGER WORKBENCH, ENABLE CONTINUOUS TRACKING OF KEY PERFORMANCE INDICATORS. FUNCTIONALITY INCLUDES:

- ADVANCED CONTRACT TERMS AND CONDITIONS
- BIDS AND QUOTES, PROPOSAL MANAGEMENT
- EARNED VALUE MANAGEMENT
- PRODUCT COST LEDGER
- PROJECT CONTRACT MANAGEMENT
- PROJECT PEGGING OF DEMAND AND SUPPLY
- SUPPLIER STAGED PAYMENTS

SERVICE LIFECYCLE MANAGEMENT — GENERATE MORE POST-SALES REVENUE

COMPREHENSIVE SERVICE LIFECYCLE MANAGEMENT ENABLES MANUFACTURERS TO GENERATE REVENUE FROM PRODUCTS AFTER THEY SHIP. INFOR LN SERVICE MANAGEMENT EMPOWERS YOU TO MANAGE A GLOBAL FIELD SERVICE ORGANIZATION WITH COMPLETE VISIBILITY INTO THE COMPONENTS OF EVERY INSTALLED PRODUCT. OFFER AND MAINTAIN SERVICE PLANS, SCHEDULE PREVENTIVE MAINTENANCE, AND IDENTIFY UPGRADES/UPSELL OPPORTUNITIES. INFOR LN ALSO MANAGES YOUR MRO FACILITIES AND WARRANTY CLAIMS. FUNCTIONALITY INCLUDES:

- CUSTOMER CONTACT CENTER MANAGEMENT
- WARRANTY AND CLAIMS MANAGEMENT
- MRO AND SERVICE DEPARTMENT MANAGEMENT
- USAGE-BASED, PREVENTATIVE MAINTENANCES

GLOBAL FINANCIALS, GOVERNANCE, RISK, AND COMPLIANCE — GAIN CONFIDENCE WITH GLOBAL FINANCIAL VISIBILITY

IN ORDER TO MEET FINANCIAL GOALS WITH CONFIDENCE, COMPANIES NEED GLOBAL FINANCIAL BUDGETING AND CONTROL COMBINED WITH REAL-TIME VISIBILITY INTO REVENUES, COSTS, AND PROFITS. INFOR LN CAN BE USED IN A FULLY INTEGRATED ERP ENVIRONMENT AND AS A STAND-ALONE FINANCIAL MODEL FOR ANY ORGANIZATION STRUCTURE. WITH THIS FLEXIBILITY, INFOR LN SUPPORTS GLOBAL ORGANIZATIONS THAT CONSIST OF MULTIPLE COMPANIES OR BUSINESS UNITS OPERATING ACROSS DIFFERENT GEOGRAPHIES. INFOR LN PROVIDES FLEXIBLE ACCOUNT STRUCTURES FOR RECORDING, ANALYZING, AND MONITORING THE ACTIVITIES OF EACH COMPANY OR BUSINESS UNIT. FUNCTIONALITY INCLUDES:

- GENERAL LEDGER
- ACCOUNTS RECEIVABLE
- ACCOUNTS PAYABLE
- CASH MANAGEMENT
- FINANCIAL BUDGET SYSTEM

DESIGN AND ENGINEERING — FOSTER COLLABORATION BETWEEN DESIGN AND MANUFACTURING

REDUCE TIME TO MARKET THROUGH TIGHT INTEGRATION BETWEEN DESIGN AND MANUFACTURING. YOU'LL BE WELL POSITIONED TO CONTROL UPFRONT COSTS BY DESIGNING WITH FULL VISIBILITY OF THE EFFECTS ON DOWNSTREAM MANUFACTURING OPERATIONS AND SOURCING AND PROCUREMENT. AND BY RECEIVING EARLY WARNINGS OF FIELD ISSUES, YOU'LL BE ABLE TO TAKE QUICK ACTION TO IMPROVE DESIGN AND REDUCE WARRANTY COSTS. FUNCTIONALITY INCLUDES:

- ENGINEERING CHANGE ORDER MANAGEMENT
- COLLABORATIVE DESIGN AND ENGINEERING
- DESIGN FOR SUPPLY
- DESIGN FOR MANUFACTURABILITY

QUALITY MANAGEMENT — IMPROVE CONTROL AND GAIN PREDICTABILITY

INFOR LN QUALITY MANAGEMENT ENABLES MANUFACTURERS TO MONITOR AND IMPROVE THE QUALITY OF THEIR PRODUCTS BY ENFORCING REGULAR INSPECTION PROCEDURES THROUGHOUT THE MANUFACTURING PROCESS. QUALITY MANAGEMENT USES A LOGISTICAL FLOW OF PRODUCTS TO SCHEDULE INSPECTIONS. FUNCTIONALITY INCLUDES:

- ADVANCED PRODUCT QUALITY PLANNING (APQP)
- STATISTICAL QUALITY CONTROL, INCLUDING SAMPLING PLANS
- FIRST ARTICLE INSPECTION
- QUALITY MANAGER DASHBOARD
- NON-CONFORMANCE REPORTING
- EMBEDDED ENTERPRISE SOCIAL COLLABORATION TO HELP PLAN AND RESOLVE

CONFIGURATION MANAGEMENT — OFFER MORE FEATURES AND OPTIONS WITH LESS COMPLEXITY

INFOR LN'S POWERFUL, RULES-BASED CONFIGURATOR ENABLES YOUR CUSTOMERS, DISTRIBUTORS, AND SALES REPRESENTATIVES TO EASILY CONFIGURE PRODUCTS WHILE 2D AND 3D IMAGES ALLOW YOUR USERS TO VIEW PRODUCT VARIANTS. POWERFUL RULES ENABLE YOU TO DISPLAY CURRENT PRICES, UPSSELL OPTIONS, AND CHECK FOR INCOMPATIBLE CONFIGURATIONS. AUTOMATIC CREATION OF MANUFACTURING BILLS OF MATERIALS AND ROUTINGS ELIMINATE THE NEED FOR SUPER BILLS OF MATERIALS. FUNCTIONALITY EMPOWERS YOU TO:

- GUIDE PRODUCT SELECTION FEATURES, OPTIONS, AND DIMENSIONS, WHILE ENSURING THEY DEFINE A VALID PRODUCT
- RECEIVE IMMEDIATE VISUAL CONFIRMATION OF THE PRODUCT'S FEATURES AND OPTIONS.
- ENSURE AN ACCURATE PRICE AND COST FOR ANY CONFIGURATION
- MANAGE DOCUMENTS AND DATA.

CRM AND SALES ORDER MANAGEMENT – EXCEED CUSTOMER EXPECTATIONS-AT A PROFIT

INFOR LN CAN QUICKLY PROCESS ANY SALES ORDER, FROM A SINGLE SPARE-PART ORDER TO A COMPLEX, CONFIGURE-TO-ORDER ASSEMBLY. WITH INTEGRATED CRM, YOUR CUSTOMER SERVICE AGENTS WILL HAVE A 360-DEGREE VIEW OF THE ENTIRE ORDER LIFECYCLE, PROVIDING THEM WITH UNPARALLELED INSIGHTS INTO EVERY CUSTOMER RELATIONSHIP. INFOR LN IMPROVES CUSTOMER RELATIONSHIPS WHILE MINIMIZING THE COST-TO-SERVE. FUNCTIONALITY INCLUDES:

- 360-DEGREE CUSTOMER VIEW DASHBOARDS
- SUPPORT FOR COMPLEX BIDS AND PROPOSALS
- INTEGRATED RULES-BASED CONFIGURATOR
- STREAMLINED CUSTOMER RELATIONSHIP MANAGEMENT (CRM) PROCESS
- AVAILABLE-TO-PROMISE (ATP) AND CAPABLE-TO-PROMISE (CTP) CAPABILITIES DURING ORDER-ENTRY PROCESS
- PROJECTS AND CONTRACT LINE ITEMS SUPPORT

INFOR CLOUDSUITE INDUSTRIAL ENTERPRISE (LN): DESIGNED FOR YOUR INDUSTRY

WITH INFOR LN, YOU GET AN ERP SOLUTION DESIGNED SPECIFICALLY FOR YOUR INDUSTRY RIGHT OUT OF THE BOX. LN CONTINUES TO BE DEVELOPED JOINTLY WITH INDUSTRY EXPERTS TO DELIVER INDUSTRY BEST PRACTICES USING STANDARD PACKAGED SOFTWARE, ELIMINATING THE NEED FOR COSTLY CUSTOMIZATIONS.

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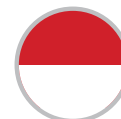
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