

# Financial Indicators

Not only did we grow our revenue marginally in a pandemic struck year; but most notably, we expanded our EBITDA margin from 9.03% in FY2019, to 13.27% in FY2020 - an improvement of 424 basis points YOY. This is testimony to the Company's ability to scale up the value ladder in its offerings, efficient operations and control costs.

## Revenue

FY2020	USD 119.16 Million
FY2019	USD 115.18 Million

## Days Sales Outstanding

FY2020	53 days
FY2019	61 days

## EBITDA %

FY2020	13.27%
FY2019	9.03%

## Net Profit

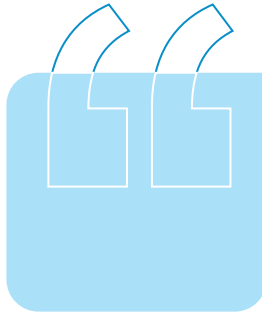
FY2020	USD 11.12 Million
FY2019	USD 08.27 Million

## Cash and Bank Balance

FY2020	USD 41.44 Million
FY2019	USD 28.00 Million

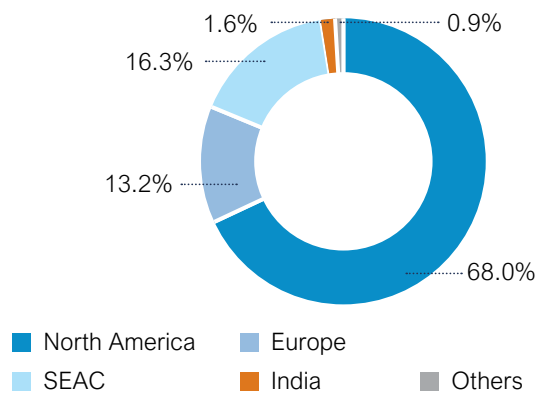
## Shareholder's Fund

FY2020	USD 58.38 Million
FY2019	USD 47.38 Million

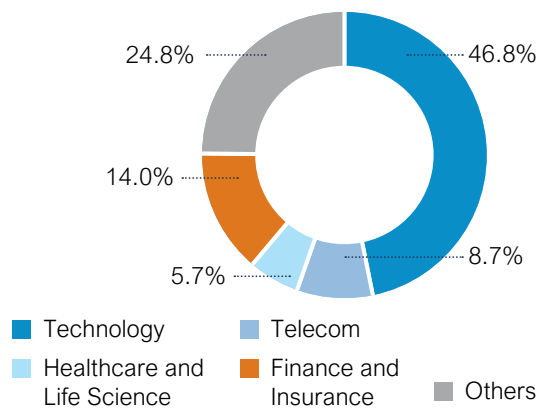


Our strategic investments over the last few years in building digital competences and upgrading the infrastructure have been instrumental in our adaption to the new normal.

### Revenue by Geography



### Revenue by Industry



220+  
Active Clients

5  
USD 3+ Mn Clients

30  
USD 1+ Mn Clients

Over 85%  
Repeat Clients