

## R Systems International Limited Operating Metrics

## **Revenue Concentration by**

Geography	2022	2021	2020		
North America	74.20%	68.86%	68.02%		
Europe	10.39%	13.52%	13.22%		
SEAC*	12.54%	14.55%	16.25%		
India	1.88%	2.30%	1.58%		
Others	0.99%	0.77%	0.93%		
Total	100.00%	100.00%	100.00%		

<sup>\*</sup> SEAC : - South East Asian Countries

Client	2022	2021	2020
The Largest Client	6.66%	7.14%	7.68%
Top 3	11.59%	12.33%	14.06%
Top 5	15.25%	16.44%	18.96%
Top 10	22.81%	24.19%	28.48%

## **Total Associates**

As at Dec 31	2022	2021	2020
Technical	3,874	3,548	2,672
Software Services			
Onsite	558	537	419
Offshore	2,417	2,344	1,742
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Offshore	866	635	488
Trainees	33	32	23
Support	546	487	431
Total Count	4,420	4,035	3,103